

I AM SO EXCITED! I JUST BOOKED 4 WOMEN for when I come back from Rome USING THIS SCRIPT!

One was someone that stood me up before and then hung up on me - she was so excited! The other 3 were people I have tried before to book and couldn't get a commitment! They were all happy to help!

I will be sharing this on the Hotline on Friday - so listen in to hear more!

**SMILE THE WHOLE TIME YOU SAY THIS!**

Hi \_\_\_\_! This is \_\_\_\_ with Mary Kay Cosmetics. Do you have a quick minute?

I am not sure you even remember me, we met several months ago. (pause) Gosh - good memory or that's ok - it's been a while.

Well the reason I am calling is that my company has challenged me to PARTY WITH A PURPOSE and my purpose is to raise money to fight domestic violence. So here's what I am doing. For every woman who has a make-over with me I AM MAKING A DONATION TO THE MARY KAY FOUNDATION. You get a \$15 gift card for helping me out. ( This next part is key) YOU SEEMED LIKE SUCH A NICE PERSON WHEN WE MET - I THOUGHT YOU MIGHT HELP ME OUT!

After we booked - I asked them to invite some friends so I could make a bigger donation. I am giving each guest \$10 in free products too - no hostess credit at this one! I will give her a nice gift and tell them about how they can get hostess credit at their 2<sup>nd</sup> appointment!

**I AM TELLING YOU - THIS IS THE EASIEST AND BEST BOOKING SCRIPT I HAVE EVER USED!**

What a win-win! We raise \$, she gets pampered and we get new clients!!

Can you say "I'm a Party Girl!" Let's all be party girls!

Love,

Kim McClure