

Earn Shoe Bucks with your

Marathoner Diamond Circle Area



UAS

Unit
Analysis
Summary

Director Name: _____

Month: _____ Production \$: _____

Description	Your #	LEVEL 1 \$5000-\$9999 Unit Wholesale	LEVEL 2 \$10,000-\$19,999 Unit Wholesale	LEVEL 3 \$20,000-\$29,999 Unit Wholesale	LEVEL 4 \$30,000-39,999 Unit Wholesale	LEVEL 5 \$40,000+ Unit Wholesale
13% growth in Unit Wholesale Production (from same month of the previous year)		13%	13%	13%	13%	13%
20 qualified faces in a month (21 or older w/no consultant)		20	20	20	20	20
% of Ordering Consultants		33+%	33+%	33+%	33+%	33+%
New Unit Team Members		1-5 New Consultants	6-10 New Consultants	11-15 New Consultants	16-20 New Consultants	20-25 New Consultants
Unit Size +3	Last Month This Month	1	1	2	2	3
Personal Wholesale		\$650	\$650	\$650	\$650	\$650
NEW Personal Qualified Team Members (monthly credit for team member must coincide with the month of their \$600 order)		1	1	1	1	1
Total Non-T Personal Team Members		24	30	35	40	45
Personal Recruiter Commission		\$500	\$650	\$800	\$900	\$1000
TOTAL COMPLETED		= DOLLARS EARNED		BONUS DOLLAR FOR PERSONAL TEAM	EACH ADDITIONAL MEMBER OVER 1.	Qualified

Your level is figured by your Unit Wholesale number for each month. Choose your level and follow the chart down. Check each category you're complete for DIRECTOR DOLLARS. Must earn \$60 in Shoe Bucks to go shopping and you MUST attend Seminar or Leadership to redeem your Shoe Bucks!

4 out of 9= \$5 SHOE BUCKS
5 out of 9= \$10 SHOE BUCKS
6 out of 9= \$15 SHOE BUCKS

7 out of 9= \$25 SHOE BUCKS
8 out of 9= \$30 SHOE BUCKS
9 out of 9 = \$35 SHOE BUCKS

January 1, 2018 to June 30, 2018

LEVEL 1
\$5000-\$9999
Unit Wholesale

LEVEL 2
\$10,000-\$19,999
Unit Wholesale

LEVEL 3
\$20,000-\$29,999
Unit Wholesale

LEVEL 4
\$30,000-39,999
Unit Wholesale

LEVEL 5
\$40,000+
Unit Wholesale

Fill in the LEVEL you aspire to reach this month. Use your Unit Analysis Summary.
As you fill in the grid, choose which one is most important to your unit's growth.

These are your 7 areas for growth:

% of Ordering Consultants

New Unit Team Members

Unit Size - + 3

Personal Wholesale

NEW Personal Team Members

Total Non-T Personal Team Members

Personal Recruiter Commission



1.

2.

3.

4.

5.

6.

7.

