

NEW FORMING UNIT QUESTIONS

- 1. What excites you the most about forming your very own Mary Kay Unit?**
- 2. What do you like the best about the Mary Kay business**
- 3. What do you like the least about the Mary Kay business?**
- 4. What do you feel you need more or help with in Mary Kay?**
- 5. What can Monique or I do to help you further your goals?**
- 6. My burning desire is....**
- 7. My goals are....**
- 8. Someone I think is very positive and enthusiastic.**
- 9. Someone I think is the Miss Mary Kay image.**
- 10. Someone who loves the product....**
- 11. A very close relative or friend....**
- 12. Someone who is dissatisfied with their station in life....**



Your Name _____

Phone Number _____